

NATIONAL CEMENTITIOUS SALES STATISTICS FOR SOUTH AFRICA

RELEASE:

3rd Quarter 2020

Period	SA Cementitious Quarterly Sales Tons									
	2020	2019	2018	2017	2016	Change				
						'20 vs '19	'19 vs '18	'18 vs '17	'17 vs '16	
Q1 Jan-Mar	2,384,712	2,906,443	3,116,062	3,028,177	3,123,218	-18.0%	-6.7%	2.9%	-3.0%	
Q2 Apr-Jun	1,877,298	3,264,718	3,429,729	3,548,648	3,838,996	-42.5%	-4.8%	-3.4%	-7.6%	
Q3 Jul-Sept	3,457,438	3,447,822	3,654,894	3,937,933	3,917,430	0.3%	-5.7%	-7.2%	0.5%	
Q4 Oct-Dec	3,106,929	3,475,347	3,618,985	3,577,070			-10.7%	-3.9%	1.2%	
Total	7,719,448	12,725,912	13,680,032	14,133,743	14,456,714		-7.0%	-3.2%	-2.2%	
	YTD		Annual			YTD	Annual			

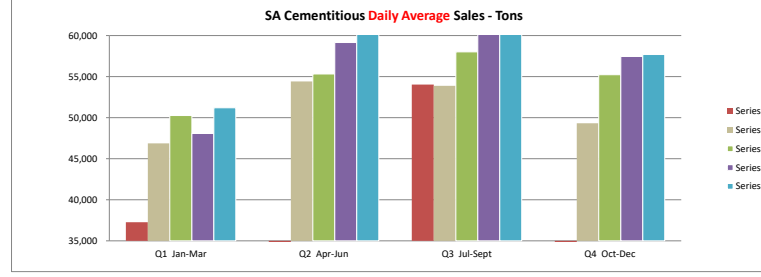
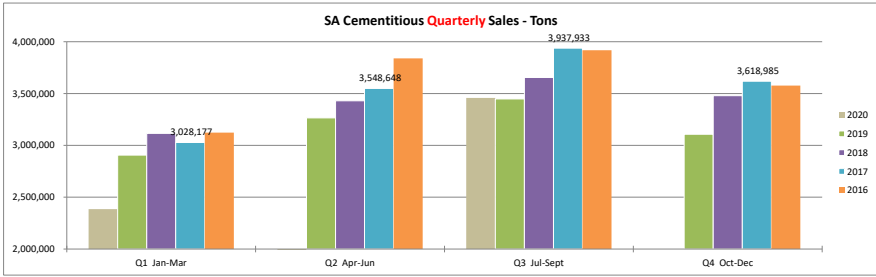
Period	SA Cementitious Daily Average Sales Tons									
	2020	2019	2018	2017	2016	Change				
						'20 vs '19	'19 vs '18	'18 vs '17	'17 vs '16	
Q1 Jan-Mar	37,261	46,878	50,259	48,066	51,200	-20.5%	-6.7%	4.6%	-6.1%	
Q2 Apr-Jun	31,288	54,412	55,318	59,144	61,919	-42.5%	-1.6%	-6.5%	-4.5%	
Q3 Jul-Sept	54,022	53,872	58,014	62,507	61,210	0.3%	-7.1%	-7.2%	2.1%	
Q4 Oct-Dec	49,316	55,228	57,444	57,695			-10.7%	-3.9%	-0.4%	
Total	51,108	54,720	56,762	58,059			-6.8%	-3.6%	-2.2%	
		Annual				Annual				

Number of Sales Days					
2020	2019	2018	2017	2016	
64	62	62	63	61	
60	60	62	60	62	
64	64	63	63	64	
64	63	63	63	62	
252	249	250	249	249	
		Annual			

Period	SA Cementitious Quarterly Sales Tons									
	2020	2019	2018	2017	2016	Change				
						'20 vs '19	'19 vs '18	'18 vs '17	'17 vs '16	
QUARTER	3,457,438	3,447,822	3,654,894	3,937,933	3,917,430	0.3%	-5.7%	-7.2%	0.5%	
YTD	7,719,448	9,618,983	10,200,685	10,514,758	10,879,644	-19.7%	-5.7%	-3.0%	-3.4%	
MAT	10,826,377	13,096,330	13,819,670	14,091,828	14,269,264	-17.3%	-5.2%	-1.9%	-1.2%	

Period	SA Cementitious Daily Average Sales Tons									
	2020	2019	2018	2017	2016	Change				
						'20 vs '19	'19 vs '18	'18 vs '17	'17 vs '16	
QUARTER	54,022	53,872	58,014	62,507	61,210	0.3%	-7.1%	-7.2%	2.1%	
YTD	122,572	155,162	163,591	169,717	174,329	-21.0%	-5.2%	-3.6%	-2.6%	
MAT	43,133	52,604	55,279	56,822	56,890	-18.0%	-4.8%	-2.7%	0.0%	

Number of Sales Days					
2020	2019	2018	2017	2016	
64	64	63	63	64	
63	62	62	62	62	
252	249	250	249	249	



Daily average sales are calculated by dividing the total quarterly sales figure by the number of sales days (excluding weekends and public holidays) for the relevant quarter.

COMMENTS

Data received from Levitt Kirson is based on the information submitted by the following companies:

- * Afrisam South Africa (Pty) Ltd
- * Dangote Cement South Africa (Pty) Ltd via Sephaku Cement
- * InterCement South Africa (Pty) Ltd
- * Lafarge Industries SA (Pty) Ltd
- * Mamba Cement
- * PPC South Africa Holdings (Pty) Ltd

Please Note

- These sales volumes do not include:
- * Sales to Botswana, Lesotho, Namibia and Swaziland
- * Exports by those companies listed above
- * Imports by companies other than those listed above
- * Sales by companies other than those listed above

Disclaimer

Nexia Levitt Kirson accepts no liability for the content of this report or for the consequences of any actions taken on the basis of the information provided.