

NATIONAL CEMENTITIOUS SALES STATISTICS FOR SOUTH AFRICA

RELEASE:

4th Quarter 2019

Period	SA Cementitious Quarterly Sales Tons									
	2019	2018	2017	2016	2015	Change				
						'19 vs '18	'18 vs '17	'17 vs '16	'16 vs '15	
Q1 Jan-Mar	2,906,443	3,116,062	3,028,177	3,123,218	2,865,899	-6.7%	2.9%	-3.0%	9.0%	
Q2 Apr-Jun	3,264,718	3,429,729	3,548,648	3,838,996	3,084,186	-4.8%	-3.4%	-7.6%	24.5%	
Q3 Jul-Sept	3,447,822	3,654,894	3,937,933	3,917,430	3,652,318	-5.7%	-7.2%	0.5%	7.3%	
Q4 Oct-Dec	3,106,929	3,479,347	3,618,985	3,577,070	3,389,620	-10.7%	-3.9%	1.2%	5.5%	
Total	12,725,912	13,680,032	14,133,743	14,456,714	12,992,023	-7.0%	-3.2%	-2.2%	11.3%	
	YTD		Annual		Annual					

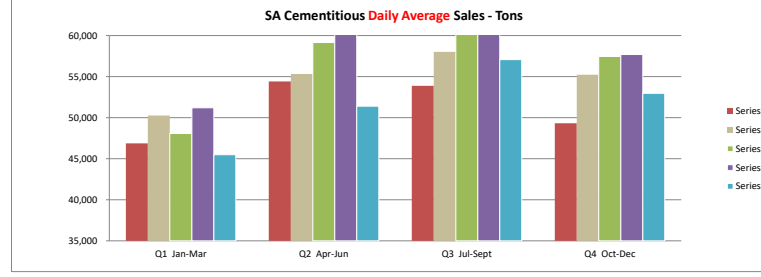
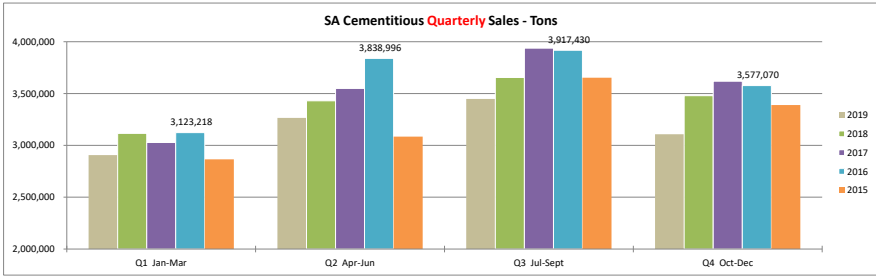
Period	SA Cementitious Daily Average Sales Tons									
	2019	2018	2017	2016	2015	Change				
						'19 vs '18	'18 vs '17	'17 vs '16	'16 vs '15	
Q1 Jan-Mar	46,878	50,259	48,066	51,200	45,490	-6.7%	4.6%	-6.1%	12.6%	
Q2 Apr-Jun	54,412	55,318	59,144	61,919	51,403	-1.6%	-6.5%	-4.5%	20.5%	
Q3 Jul-Sept	53,872	58,014	62,507	61,210	57,067	-7.1%	-7.2%	2.1%	7.3%	
Q4 Oct-Dec	49,316	55,228	57,444	57,695	52,963	-10.7%	-3.9%	-0.4%	8.9%	
Total	51,108	54,720	56,762	58,059	51,761	-6.6%	-3.6%	-2.2%	12.2%	
	Annual		Annual		Annual					

Number of Sales Days					
2019	2018	2017	2016	2015	
62	62	63	61	63	
60	62	60	62	60	
64	63	63	64	64	
63	63	63	62	64	
249	250	249	249	251	
	Annual		Annual		Annual

Period	SA Cementitious Quarterly Sales Tons									
	2019	2018	2017	2016	2015	Change				
						'19 vs '18	'18 vs '17	'17 vs '16	'16 vs '15	
QUARTER	3,106,929	3,479,347	3,618,985	3,577,070	3,389,620	-10.7%	-3.9%	1.2%	5.5%	
YTD	12,725,912	13,680,032	14,133,743	14,456,714	12,992,023	-7.0%	-3.2%	-2.2%	11.3%	
MAT	12,725,912	13,680,032	14,133,743	14,456,714	12,992,023	-7.0%	-3.2%	-2.2%	11.3%	

Period	SA Cementitious Daily Average Sales Tons									
	2019	2018	2017	2016	2015	Change				
						'19 vs '18	'18 vs '17	'17 vs '16	'16 vs '15	
QUARTER	49,316	55,228	57,444	57,695	52,963	-10.7%	-3.9%	-0.4%	8.9%	
YTD	204,479	218,619	227,162	232,024	206,924	-6.6%	-3.7%	-2.1%	12.1%	
MAT	51,108	54,720	56,762	58,059	51,761	-6.6%	-3.6%	-2.2%	12.2%	

Number of Sales Days					
2019	2018	2017	2016	2015	
63	63	63	62	64	
62	63	62	62	63	
249	250	249	249	251	
	Annual		Annual		Annual



Daily average sales are calculated by dividing the total quarterly sales figure by the number of sales days (excluding weekends and public holidays) for the relevant quarter.

COMMENTS

Data received from Levitt Kirson is based on the information submitted by the following companies:

- * Afrisam South Africa (Pty) Ltd
- * Dangote Cement South Africa (Pty) Ltd via Sephaku Cement
- * InterCement South Africa (Pty) Ltd
- * Lafarge Industries SA (Pty) Ltd
- * Mamba Cement
- * PPC South Africa Holdings (Pty) Ltd

Please Note

These sales volumes do not include:

- * Sales to Botswana, Lesotho, Namibia and Swaziland
- * Exports by those companies listed above
- * Imports by companies other than those listed above
- * Sales by companies other than those listed above

Disclaimer

Nexia Levitt Kirson accepts no liability for the content of this report or for the consequences of any actions taken on the basis of the information provided.